

W. E. BULATO CO.

Strategic *HR* Solutions

W. E. BULATO CO. is seeking an Outside Sales Professional to join our client's organization in Riverside, California.

RESPONSIBILITIES:

Service existing accounts and develop new business within the area. Duties include generating your own leads and cold calling. The sales territory will consist of the Southern California Area

MINIMUM REQUIREMENTS:

- A four year college degree or equivalent;
- 3-5 years of outside sales experience;
- Must be intelligent and have the ability to think outside of the box;
- A team player with a competitive spirit;
- Naturally enthusiastic and energetic;
- Polished and professional appearance and demeanor;
- Willingness to be coached;
- Strong work ethic;
- Must have a strong desire to be successful.

COMPENSATION:

- Competitive Base Salary;
- Commission & Bonus Program;
- Full Benefits Package.

THE COMPANY:

Our client is the owner and operator of several successful businesses within the Southern California Area including media advertising.

W. E. BULATO CO. is an Equal Opportunity Employer