

W. E. BULATO CO.

Strategic *HR* Solutions

W. E. BULATO CO. is seeking a Commercial Lines Sales Executive for one of our clients located in Anaheim Hills, California. Must be a high level producer. Do not apply for this position unless you consider yourself a Superstar.

RESPONSIBILITIES:

- Targeting and developing new opportunities within targeted markets
- Utilize outside sales and telemarketing methods
- Developing new business through prospecting and lead generation
- Accurate sales forecasting
- Service current account base generating additional business and renewals
- Develop and maintain contacts database

REQUIREMENTS:

- High energy level
- Positive attitude
- Have a strong desire to be successful
- Ability to excel in a high demand, fast paced, and results-oriented sales environment
- Excellent written and verbal communication skills
- Ability to be self motivated and work independently
- A proven track record of success
- Must have a current P & C License
- Bachelor degree or equivalent

COMPENSATION:

- Compensation is negotiable

THE COMPANY:

Prentiss Insurance Services is a full-service insurance brokerage, specializing in Commercial insurance programs tailored to small and medium-sized businesses. With offices in Southern California. their clients range from large manufacturing firms to sole proprietorships

W. E. BULATO CO. is an Equal Opportunity Employer