

W. E. BULATO CO.

Strategic *HR* Solutions

W. E. BULATO CO. is seeking an Account Manager for one of our clients located in Vernon, California.

.Responsibilities include but not limited to, servicing and expanding sales to existing customers, developing sales of new products, new customers, and new markets. Very little overnight travel is required. Administrative responsibilities include account and territory reviews and the gathering and reporting of market intelligence. We are EOE

RESPONSIBILITIES:

Responsibilities include but not limited to, servicing and expanding sales to existing customers, developing sales of new products, new customers, and new markets. Very little overnight travel is required. Administrative responsibilities include account and territory reviews and the gathering and reporting of market intelligence.

REQUIREMENTS:

The ideal candidate will hold a bachelors degree in food science, nutrition, chemistry, or biology. Having exposure to one or more of our focus markets.

COMPENSATION:

- Salary;
- Commission;
- Bonus;
- Full Benefits.

THE COMPANY:

Our client is a regional chemical distributor supplying a variety of ingredients to the manufacturing world. Established in 1957 they have five strategically located warehouses and four offices. Their focus is in the Nutraceutical, Food, Cosmetic, Industrial, and Water Treatment industries.

W. E. BULATO CO. is an Equal Opportunity Employer